



## GOLF FACILITIES MANAGEMENT

<b>PGA TRAINING ACADEMY COURSE</b>	<b>FANSHAWE COURSE CODE</b>	<b>CREDITS</b>
<b>CORE COURSES</b>		
CAREER LITERACY PART 1: MAP YOUR CAREER PATH	<b>COOP-1020</b>	<b>1.0</b>
MARKETING FUNDAMENTALS FOR GOLF PROFESSIONALS	<b>MKTG-1099</b>	<b>3.0</b>
BUSINESS FUNDAMENTALS AND COMMUNICATION	<b>COMM-3080</b>	<b>3.0</b>
CAREER LITERACY PART 2: GET YOUR GOAL JOB	<b>DEVL-1049</b>	<b>1.0</b>
HISTORY & BACKGROUND OF THE PGA OF CANADA	<b>RECN-1040*</b>	<b>1.0</b>
RULES ACADEMY LEVEL I	<b>RECN-1028*</b>	<b>1.0</b>
<b>ELECTIVE COURSES</b>		
MAXIMIZE YOUR PROFIT: SELLING PRODUCTS & SERVICES	<b>MGMT-5089</b>	<b>2.0</b>
IMPROVING YOUR GOLF CLUB OPERATIONS	<b>MGMT-5088</b>	<b>2.0</b>
<b>SPECIALIZATION COURSES - GOLF OPERATIONS</b>		
FINANCE ESSENTIALS FOR GOLF INDUSTRY LEADERS	<b>ACCT-1105</b>	<b>2.0</b>
SUCCESSFUL RETAIL: FROM BUYING TO SELLING	<b>MRCH-1012</b>	<b>2.0</b>
INTRODUCTION TO MANAGING TEAMS	<b>MGMT-3088</b>	<b>2.0</b>
BUILDING THE CUSTOMER EXPERIENCE AT YOUR FACILITY	<b>MGMT-1260</b>	<b>3.0</b>
<b>SPECIALIZATION COURSES - TEACHING, COACHING</b>		
BUILDING AND LEADING A SMALL BUSINESS	<b>PLAN-3012 &amp; PLAN-3013</b>	<b>3.0</b>

\*LEARNERS ARE RESPONSIBLE FOR UPLOADING PROOF OF COMPLETION ON PGA BRIGHTSPACE