



Job Posting
Head Golf Professional
Ladies' Golf Club of Toronto

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The Club

Founded in 1924, Ladies' is the only private golf club created by women for women in North America. This iconic club provides a community for women who love golf, enjoy fun and camaraderie and share a storied legacy of nearly 100 years. While women enjoy membership, men benefit from our warm and welcoming atmosphere in our guest card holder category. The recent strategic sale of a small piece of the club's property has positioned the club strongly for the future. Plans for a replacement golf hole, course and practice facility enhancements and clubhouse restorations and renovations are well underway as we continue Ada Mackenzie's (our founder) legacy and vision.

Golf

The golf course is a Stanley Thompson original. Comprised of 21 holes, members enjoy unique 9 and 18-hole routing. With six tee decks to choose from, the golf course is enjoyable and challenging for every level of golfer. The trademark, small and undulating greens are a Thompson signature that has been well-preserved. Practice facilities include a 200-yard range, short game area, putting green, warm-up nets and a winter academy. The Ladies' Golf Academy is a busy and integral part of our programming designed to not only help students improve but grow the game of golf for women. The full service, well-stocked Golf Shop caters to all of our clientele.

Position Summary

Ladies' is seeking a dynamic and qualified individual to lead the golf operation. The successful candidate will work closely with the Senior Management Team to deliver exceptional and personalized member and guest experiences.

The Head Golf Professional will be responsible for the following:

- Organization and delivery of outstanding member and guest services and experiences commensurate with the club's mission, vision and values.
- Recruitment, hiring, training, development and leadership of Golf Shop and Golfer Services Staff.
- Financial management including preparation, monitoring and reporting on operating and capital budgets.
- Development of retail sales and merchandising plans, member event management and promotion, coaching and lesson programs.
- Tee time management and daily course pace of play monitoring.
- Support for new member sales, orientation and member retention processes and programs.

Candidate Profile

The Head Golf Professional reports to the General Manager and is a key contributor to the successful strategic direction of the club.

- Class 'A' member of the PGA of Canada in good standing. Head Professional experience considered an asset.

- A dynamic individual with experience leading and motivating high performance teams in challenging environments.
- Highly visible with a friendly, outgoing personality.
- Organized, detailed and able to provide timely and informed responses to members.
- An understanding of a private, member-owned community and culture.
- Ability to implement and enforce club policies, programs and plans.
- A results-oriented, self-motivated, effective communicator and team player.
- Proven success in team building, mentoring and training staff.
- Demonstrated desire for continuous improvement through ongoing education and personal development.
- Proficient in golf instruction, custom club fitting and the latest relevant technologies.
- Ability to prioritize, problem solve and resolve conflict.
- Innovative and detailed internal and external event organizer.
- Well respected and involved in the golf community outside Ladies' - continually expanding their professional network.
- An innovator not afraid to present and try new, well-planned ideas and programs.
- A collaborative individual keen to participate with member committees and the Senior Management Team.
- Strong understanding and familiarity with social media platforms including Facebook and Instagram and computer software such as Jonas and GGGolf.

Compensation

The club offers an attractive year-round compensation package, commensurate with experience, including base salary, benefits, RRSP contribution and 100% lesson revenue.

Starting Date

The position is currently open.

Application

Interested candidates should submit a detailed cover letter and resume in WORD or PDF format via email by Sunday, February 7, 2021. All submissions shall be acknowledged and held in the strictest confidence. Address applications to:

Paul Doucet
 General Manager / Executive Golf Professional
pdoucet@ladiesgolfclub.com

Due to current and possible future provincial Covid related restrictions, all interviews are currently planned to take place on Zoom.

For more information on Ladies' Golf Club of Toronto, please visit www.ladiesgolfclub.com.

Accommodation

Ladies' Golf Club of Toronto is an equal opportunity employer. We are committed to creating an accessible and inclusive organization as well as providing barrier-free and accessible employment practices in compliance with the Accessibility for Ontarians with Disabilities Act (AODA). Should you

require Code-protected accommodation through any stage of the recruitment process, please make them known when contacted and we will work with you to meet your needs.