

# Head Golf Professional

## Posting Date:

September 14, 2022

## Posting Expiry:

October 14, 2022

## Company Info

The Summit Golf Club

Richmond Hill, ON

CA

[www.golfsummit.com](http://www.golfsummit.com)

## Contact Information

For all inquiries/submissions:

Qualified candidates are invited to submit their resume along with cover letter expressing their interest in this position to Chris Neale, General Manager at [cneale@golfsummit.com](mailto:cneale@golfsummit.com) by October 14, 2022.

The Summit Golf Club is an equal opportunity employer and we would like to thank all applicants for their interest. All responses will be held in strict confidence. Please note that we will only be contacting the candidates under consideration.

In accordance with the Accessibility for Ontarians with Disabilities Act, 2005 and the Ontario Human Rights Code Summit Golf Club will provide accommodations throughout the recruitment and selection process to applicants with disabilities. If selected to participate in the recruitment and selection process, please inform Human Resources of the nature of any accommodation that you may require.

## Club Overview

The Summit Golf Club (SGC), one of Canada's premier private golf clubs. Founded in 1912, the Stanley Thompson design like so many of his other creations, uses its natural surroundings to enhance the golfing experience. Even today, the Summit feels far away from the hustle and bustle just beyond its property. It remains a tranquil environment where you can share in the camaraderie and enthusiasm for the game of golf.

Along with a planned clubhouse renovation, Summit is committed to continual improvements to our golf course and related facilities to ensure it remains one of Canada's highest rated private golf clubs.

## **Golf Facilities Overview**

- 18-hole Stanley Thompson designed championship course
- New pro shop built in 2013 that includes two off-season teaching bays
- Driving range
- New short game practice range opened in 2021
- Two Foresight GC Hawk simulators
- Host of numerous provincial and national championships

## **The Position**

Summit is seeking a qualified and dynamic Head Golf Professional to oversee the management and performance of all golf operations and related service offerings to ensure a best-in-class golf experience commensurate with a top tier private golf club.

The Head Professional will report directly to the General Manager.

The Head Professional will ensure delivery of a consistently exceptional golf experience to Summit members and their guests. The Head Professional will be responsible for the overall performance and service standards of golf operations including the following:

- Recruitment and leadership of all golf operations personnel.
- Develop and implement training manuals and service standards to ensure a consistently exceptional golf experience.
- In conjunction with General Manager and Chief Financial Officer, prepare annual budgets (operating and capital) for the golf operation. This includes forecasting and monitoring to ensure fiscal performance.
- Management of the golf reservation system, tracking of pace of play, enforcement of all rules and regulations related to club usage.
- In conjunction with the General Manager, oversight of the purchasing, merchandising, marketing, inventory management and financial performance of the pro shop retail operations.
- Effective planning and successful execution of all golf events to deliver an experience commensurate with a top tier private club.
- Work with the General Manager and Head Teaching Professional to compliment Summit's instruction and player development programs.
- Attend all necessary management and member committee meetings.
- Work with the Membership Liaison to create and execute successful new member on boarding programs.
- Play with all members as time permits.

- Represent Summit Golf Club by maintaining a respected and professional image within the Club, the industry and community.
- Work with the Turf Superintendent and his team on all golf activities.
- Maintain effective and prompt communication with members and staff.

## **Candidate Qualifications & Core Competencies**

- Class A member in good standing with the PGA of Canada.
- Current Head Professional or Director of Golf.
- 1<sup>st</sup> Associate Professionals at recognized private clubs with verifiable records of achievement will be considered.
- A post secondary school degree or college diploma is preferred.
- A passion and enthusiasm for the golf industry.
- A proven leader that can demonstrate skills that engage and inspire staff to provide exceptional member service.
- A thorough understanding of best-in-class golf experiences for members and guests.
- A desire to be highly visible to the membership and staff.
- Proven experience in fiscal management (including budget development) and strategic planning.
- Strong command of written and verbal communication skills.
- Proficient in Jonas Point of Sale, Jonas Tee Sheet software and all Microsoft applications.
- Able to effectively solve problems and handle multiple duties under pressure with minimal supervision.
- A fundamental knowledge and understanding of the game including rules, tournament planning and execution, teaching and overall golf operations.
- An understanding and commitment to the in-season time demands related to this position.
- A track record of a high level of professionalism, appearance, manner and attitude.
- Maintain a credible game and remain current on teaching qualifications.

## **Compensation**

Summit will offer an attractive year-round compensation package that will include base salary, bonus potential, and benefits, commensurate with experience.