

# **General Manager - Career Opportunity**

Snowcapped Whistler peaks. A brilliant emerald-colored lake. Majestic fir trees. Fresh, invigorating mountain air. This is the setting that inspired the great Jack Nicklaus to create a golf course as unique as himself. Owned and operated by the GolfBC Group, this par 71, 18-hole course winds along a gentle valley floor, offering a spectacular setting as a golfer's skills are tested to the fullest. Nicklaus North has received many prestigious awards and consistently ranks as one of the Top Golf Courses in Canada by ScoreGolf. Just minutes from the vibrant walkways and world-class amenities of the resort town, Nicklaus North stands out as one of the great courses in North America.

A course this distinguished requires a General Manager with a passion to inspire and drive excellence within the team and for its guests. With a strong golf and food and beverage background, the successful candidate will take on a challenging and rewarding career, managing all the golf club's business activities. The next General Manager will have a proven track record in managing a membership base, resort-style guest experience, and a significant group of Team Members. They will inspire a high-functioning team in a fast-moving environment and build on the esteemed guest experience. This position reports to the Director of Operations of the GolfBC Group and collaborates with other GolfBC courses and head office Team Members.

#### Responsibilities

- Lead, inspire, motivate, and develop the teams in Course Maintenance, Golf Operations, Food and Beverage, Administration, and Sales & Marketing
- Develop programs to excite the Membership group; and maximize the resort and daily green fee play
- Capitalize on the premier culinary experience at Table Nineteen, our newly created and well-performing restaurant brand
- Prepare and implement long term and annual business plans and budgets
- Analyze financial statements and prepare capital and operational plans
- Continuously improve Nicklaus North's product and service quality
- Coordinate the variety of business activities Nicklaus North has to offer
- Liaise with industry specific organizations including Golf Whistler, Tourism Whistler, Whistler Chamber of Commerce, Hotel and Restaurant Association, Whistler Restaurant Association, etc.
- Connect with local businesses to create relationships that enhance the Nicklaus North operation and brand



#### **Candidate Profile**

- Minimum 10 years' experience, with proven leadership and management skills, in the golf industry
- Desire and ability to build and flourish Team Member and guest relationships
- Detail oriented business manager with industry-relevant education
- Strong golf background including experience in semi-private courses, delivering an exceptional guest experience
- Sales and marketing, public relations and human resources knowledge and experience
- Exceptional communication skills with the ability to address a large group in a calm and articulate manner
- High degree of administrative and executive ability, especially in terms of problem solving and decision making
- Knowledge of current federal and local laws and regulations affecting the management of golf operations

### Based on Nicklaus North's core values, the GM will encompass:

- Passion: Demonstrates infectious excitement for cultivating relationships and stylish experiences.
- Authenticity: Be impeccable with your word. Convey open, honest, and respectful communication.
- Integrity: Reflect on situations with humble self-evaluation. Honesty.
- Innovation: Get out in front of the trends. Re-think the status-quo and be a person of action.
- Excellence: Focus on the right things and do things right.
- Teamwork: Lead by example and be a source of encouragement to other Team Members. Listen to ideas, suggestions, and feedback. Smile.
- Sustainability: Reduce paper use and minimize waste; consider the environment within decisions

#### **Benefits**

- Performance based bonus
- 15 days paid annual vacation
- Robust extended health benefits package
- Flexible Health Spending Account (can be used towards a ski pass)
- RRSP matching, after service duration milestone achieved
- Complimentary golf at GolfBC courses
- Complimentary meals while on shift
- Professional development opportunities
- Working for an employer that strives to give its Team Members a world-class experience

#### How to Apply

Apply now through our company website. Address your resume to Jason Lowe, Director of Operations, GolfBC.

## **About GolfBC**

The GolfBC Group, a Vancouver-based golf and resort management and investment company, is defining a higher standard of quality and consistency among premier golf destinations. Since 1989, GolfBC has been creating premium golf destinations, desirable career opportunities, and master planned golf communities in British Columbia.

GolfBC is the owner and operator of championship golf courses in British Columbia, including

- Nicklaus North (Whistler)
- Gallagher's Canyon and the Pinnacle (Kelowna)
- The Quail and The Bear (The Okanagan Golf Club, Kelowna)
- Olympic View (Victoria)
- Mayfair Lakes (Richmond)
- The Gold, Emerald and Blue courses at Wailea Golf Club on Maui, Hawaii.

