



## **Head Golf Professional**

### **Course information:**

The FGC is a semi-private golf club nestled conveniently in the heart of the capital city Fredericton N.B. Since 1916, we have been providing members and guests a quality golf and social experience delivering superior playing conditions, service and amenities.

The facility includes a club house with restaurant, full service pro shop, PGA of Canada teaching staff, and an exceptional 18-hole layout. The Club offers a range of social and competitive playing opportunities, highly active men's and women's leagues and a revamped junior program. There is a great deal of pride in our course and we are excited to have 4 of our greens rebuilt by the renowned golf course architect Rod Whitman and his design team.

### **Job Summary**

Reporting to the General Manager, the Head Professional, you be responsible for the operation of the pro shop, golf services, teaching program and junior program. The HP will deliver a consistent excellent member and guest experience, balancing innovation with tradition as the clubs history stretches back to 1916.

### **Key Responsibilities**

- Provide exceptional customer service to all members and guests
- Manage and coordinate and execute the junior program
- Manage all men and ladies league play
- Oversee scheduling of staff, pro shop and back shop
- Lead by example by taking a proactive position on all issues concerning the operation of the golf course
- Set the benchmark of performance in innovation, motivation, and animation for the Golf Operations team and the operation of the club owned golf shop
- Lead the Golf Operation's key personnel, golf shop and back shop staff through effective performance management to recognize, motivate, improve, and maintain employee performance, productivity, and growth
- Implement, enforce and maintain all polices, programs and plans as established by the Board of Directors communicated through the General Manager
- Manage the annual pro shop budget, including financial reporting
- Carry out other duties and responsibilities as required
- Attend and participate in all necessary management and committee meetings

### **Qualifications:**

- PGA of Canada Class "A" Professional and Member in good standing
- Head Professional experience preferred
- Highly visible leader with a friendly and outgoing personality, with a focus on member service
- Post-secondary education in either golf, hospitality or business an asset
- A demonstrated ability to manage all aspects of the Professional Shop retail business
- Demonstrated ability to recruit, hire, train and motivate Golf Operations staff
- Proficient instructor well versed in the latest club fitting and teaching technologies

### **Compensation**

- \$1450 - \$1750 Bi Weekly (compensation package to be discussed)
- 100% Lesson Revenue

### **Benefits/Perks**

- Meal Discounts
- PGA Dues paid with signing of next season contract
- Professional Development Allowance
- Tournament Allowance
- Equipment/Staff package (to be discussed)

### **Period of Employment**

Start March 15<sup>th</sup>, 2021; Ends November 12<sup>th</sup>, 2021

### **Applications**

Interested candidates should submit resumes along with a detailed cover letter addressing your qualifications and describing your alignment/experience with the prescribed position by **Friday, January 15<sup>th</sup>, 2021**. Only those selected for an interview will be contacted.

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